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NNN FIRST FEDERAL OF LAKEWOOD BANK BRANCH AVON LAKE, OHIO

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| PROPERTY | NNN First Federal of Lakewood Branch | | | | |
|--------------------------|---|---|--|--|--|
| LEASE GUARANTOR | First Federal Savings & Loan Association of Lakewood, an Ohio Corp. | | | | |
| ADDRESS | 32812 Walker Road, Avon Lake, Ohio 44012 | | | | |
| DEAL TYPE | Stabilized with Recent Renewal and Annual CPI Increase | | | | |
| LEASE TYPE | Triple Net | | | | |
| MARKET | Cleveland - Elyria MSA | | | | |
| POPULATION | 2,055,612 | | | | |
| BUILDING SIZE | 4,038 | | | | |
| LOT SIZE | 0.94 Acres | | | | |
| PRIMARY TRAFFIC COUNT | 18,989 VPD (20) | | | | |
| BRANCH DEPOSITS | 2021 \$97.571 Million | | | | |
| RENT COMMENCEMENT | 12-31-2014 | | | | |
| LEASE EXPIRATION | 12-31-2026 | | | | |
| RENEWAL OPTIONS | Two 5-Year Options | | | | |
| NET OPERATING INCOME | \$100,010.95 | | | | |
| CAP RATE | 6.25% | | | | |
| PRICE | \$1,600,000 | CPI Notes: 2021 CPI increase budgeted at 6% based on August 2020-August2021 data. Actual NOI and sales price may fluctuate slightly based on actual CPI increase to be published in October 2021. | | | |



INVESTMENT HIGHLIGHTS

- Annual CPI Increases with NO CAPS 2021 CPI INCREASE of 6%
- Single Tenant Net Lease Ideal 1031 Exchange
- High \$97 Million Deposits at Location
- Corporate Guaranty by First Federal Savings & Loan Association of Lakewood with Over 20 Branch Locations
- Located in High Income Suburban Community of Avon Lake, Ohio
- Freestanding Corner Location with Drive-Thru
- Tenant Reimburses for All Property Expenses Including Repairs and Replacements

PROPERTY DESCRIPTION

For sale to qualified investors is the fee simple interest in the freestanding First Federal of Lakewood bank branch in Avon Lake, Ohio. The branch recently exercised one of three remaining five-year options giving them over 5 years of guaranteed term remaining. The lease is triple net including roof and structure, and is corporately guaranteed. The most unique aspect of this investment is the tenant's obligation to pay annual CPI increases with NO CAPS. In the current and projected future inflationary environment, this will increase cash flow and overall return on an annual basis by a considerable amount. (From September 2020 to September 2021 the increase was 6%). The branch features a drive-thru location on Walker Road in the heart of Avon Lake, and is surrounded by other retailers and businesses such as Walgreen's, Cleveland Clinic, Taco Bell, Goddard School, and more businesses serving this upscale community.



CLEVELAND, OHIO

Cleveland is a major city in the U.S. state of Ohio and the county seat of Cuyahoga County. Greater Cleveland is ranked as the 32nd largest metropolitan area in the U.S., with 2,055,612 people. The city is located on the southern shore of Lake Erie and was founded in 1796 near the mouth of the Cuyahoga River. It became a manufacturing center due to its location on both the river and lake shore, as well as being connected to numerous canals and railroad lines. As Cleveland continues to evolve and grow, the economy relies on diversified sectors such as manufacturing, financial services, healthcare, entertainment and biotechnology. Over the last 5 years, Cleveland has added over \$5 billion worth of new construction, including 1,500 hotel rooms, converting 1 million square feet of commercial space into 3,300 residential units and added 350,000 square feet of prime office space. The city is home to some of the best hospitals in the U.S., including The Cleveland Clinic, University Hospital and MetroHealth. Additionally, the city is home to Playhouse Square, the second largest performing arts center in the U.S. behind New York City's Lincoln Center.























| | 2021 | ACTUAL | | | |
|---------------------|---------------------------|--------------|--------------|---------------|--|
| INCOME | Occupancy: 100% | | | | |
| BASE RENTAL INCOME | | | | | |
| | Tenant | Size (SF) | Annual Rent | PSI | |
| | First Federal of Lakewood | 4,038 | \$95,804.88 | \$23.73 | |
| | Total | 4,038 | \$95,804.88 | | |
| REIMBURSED EXPENSES | | | | | |
| | Landscaping | | \$6,088.43 | | |
| | Snow Removal | | \$4,787.99 | | |
| | Maintenance | | \$15,692.46 | | |
| | Insurance | | \$1,211.40 | | |
| | Property Taxes | | \$23,577.12 | | |
| | Management | | \$4,206.07 | | |
| | Total | | \$55,563.47 | | |
| | | | GROSS RENT | \$95,804.8 | |
| | | | GROSS INCOME | \$151,368.3 | |
| OPERATING EXPENSES | | | | | |
| | Landscaping | | \$6,088.43 | | |
| | Snow Removal | | \$4,787.99 | | |
| | Maintenance | | \$15,692.46 | | |
| | Insurance (\$0.30 psf) | | \$1,211.40 | | |
| | Property Taxes | | \$23,577.12 | | |
| | Total | | \$51,357.40 | | |
| | | TOTAL OPERAT | ING EXPENSES | \$51,357.4 | |
| | | NET OPERA | TING INCOME | \$100,010.9 | |
| | | VALUE AT 6.2 | 25% CAP RATE | \$1,600,175.2 | |



| TENANT SQUARE | | PRO-RATA | LEASE TERM | | RENTAL RATES | | RECOVERY | COMMENTS/OPTIONS |
|---|-------|----------|------------|------------|--------------|-------------|----------|---|
| NAME | FEET | PRO-RATA | BEGIN | END | BEGIN | ANNUALLY | TYPE | COMMENTS/OFTIONS |
| First Federal Savings & Loan Association, an Ohio Corporation | 4,038 | 100% | 12-31-2014 | 12-31-2026 | Current | \$95,804.88 | NNN | Tenant is leasing the property on a NNN basis and pays for or reimburses all expenses for the property. CPI Increases: Rent and management fee increases each year by the percent increase in CPI from September to September with no caps. Rent may not decrease. Options: Tenant has two (2) five-year options to renew with 120 days prior notice. Security deposit: \$13,796.50 |









First Federal of Lakewood was founded in Lakewood, Ohio, in 1935, and is the largest independent mutual bank headquartered in Ohio. The company maintains their Lakewood headquarters branch and offices in addition to 20 bank branches throughout Northern Ohio. The bank thrives on making a difference in the communities it serves through local and regional partnerships with business owners, real estate investors, and entrepreneurs. As an independent mutual bank, they are able to make decisions to benefit their customers, not shareholders and they strive to consistently offer the highest quality financial products and services, while reinvesting resources into the local economy to help build a stronger community.



WEBSITE: WWW.FFL.NET







- The Cleveland Clinic consistently ranks in the Top 5 for Best Hospitals in the U.S., with 5.1 million patient visits per year.
- In the 2018 Fortune 500 ranking of the largest U.S. corporations, 8 companies are based in Northeast Ohio.
- According to the 2019 Census Estimate, Cleveland-Akron-Canton CSA has a population of 3,515,646 people. The area is also home to NBA, NFL, and MLB professional franchises.
- The RNC (Republican National Convention) was held in Cleveland at the end of July 2016, and was estimated to have generated over \$200 Million in direct spending.
- Case Western Reserve University & Cleveland State University reside in the heart of downtown Cleveland. Combined enrollment is over 28,000 students.
- Developers have rolled out an average of 1,000 new apartment units per year over the past 5 years in Cleveland. According to a recent National Rent Report by Zumper, Cleveland also ranked #1 of the top 100 Cities in terms of one-bedroom rent growth, showing the continuing demand.



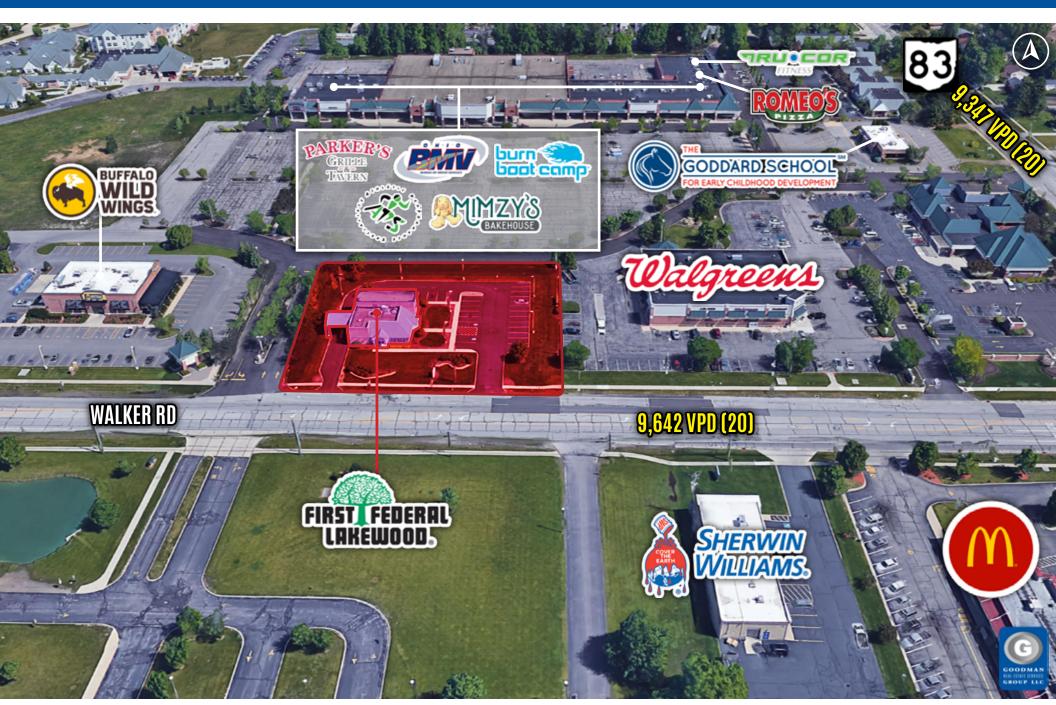
TOP EMPLOYERS

| COMPANY | # OF EMPLOYEES |
|---------------------------------|----------------|
| Cleveland Clinic | 32,251 |
| University Hospitals | 14,518 |
| Progressive Insurance | 8,379 |
| The MetroHealth System | 5,823 |
| Key Corp | 4,812 |
| Case Western Reserve University | 4,512 |
| Swagelok Co | 4,186 |
| Sherwin-Williams Co | 3,430 |
| Lincoln Electric Co | 2,800 |
| Nestle USA | 2,298 |

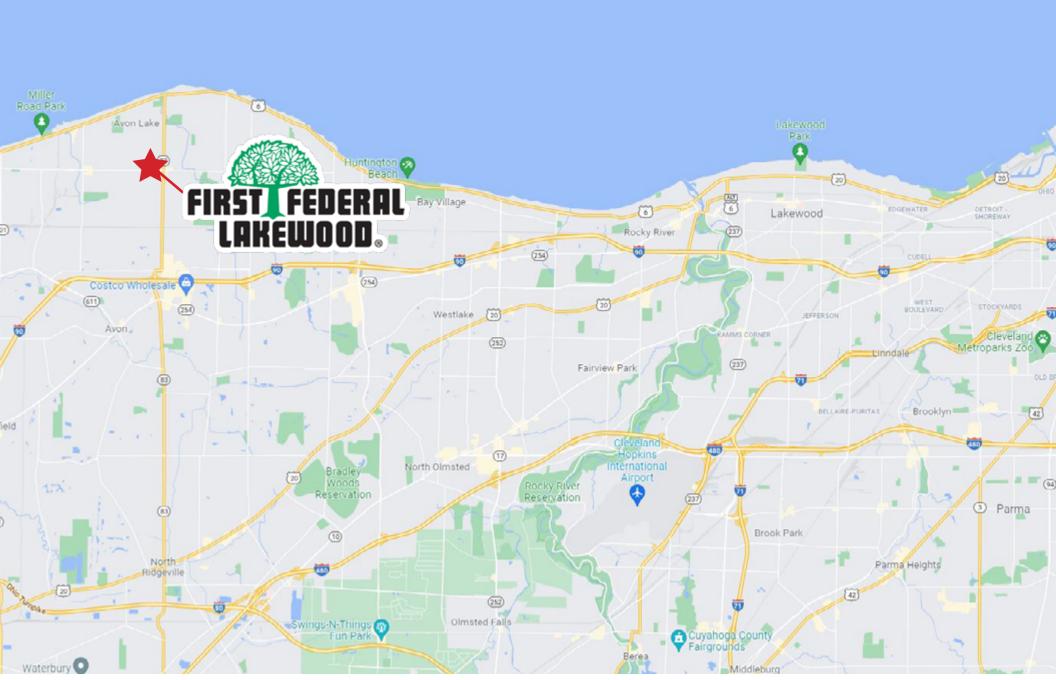




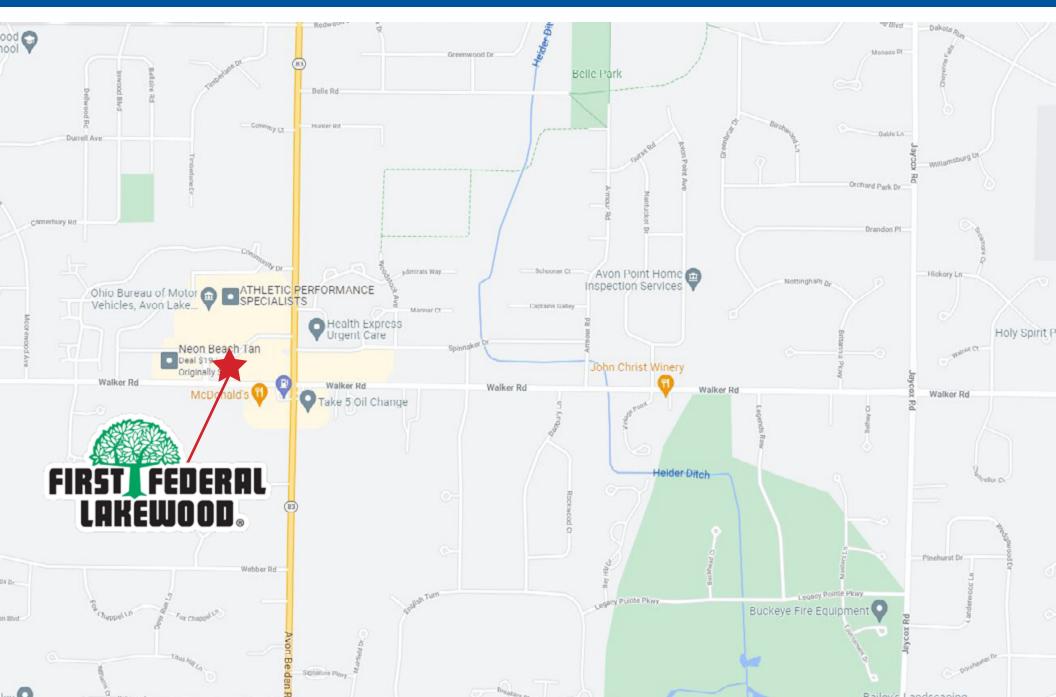


















5 MILE RADIUS DEMOGRAPHICS







44Median Age











| | 1 MILE | 3 MILE | 5 MILE | 7 MILE |
|------------------------------------|-----------|-----------|-----------|-----------|
| | | | | |
| POPULATION | | | | |
| Current Year Estimated Population | 7,185 | 35,015 | 74,838 | 146,766 |
| 5 Year Projected Population | 7,585 | 36,563 | 77,273 | 149,536 |
| 2010 Census Population | 6,454 | 31,369 | 68,965 | 138,956 |
| 2000 Census Population | 5,337 | 24,951 | 54,157 | 123,837 |
| | | | | |
| HOUSEHOLDS | | | | |
| Current Year Estimated Households | 2,788 | 14,119 | 28,966 | 57,873 |
| 5 Year Projected Households | 2,946 | 14,770 | 29,895 | 58,915 |
| 2010 Census Households | 2,503 | 12,616 | 26,703 | 54,828 |
| 2000 Census Households | 1,894 | 9,348 | 20,138 | 46,643 |
| | | | | |
| AGE (2020) | | | | |
| Est. Population Under 10 Years | 9.9% | 10.2% | 10.3% | 10.6% |
| Est. Population 10-19 | 14.0% | 14.9% | 14.9% | 13.9% |
| Est. Population 20-30 | 13.7% | 13.2% | 13.1% | 13.0% |
| Est. Population 30-44 | 13.0% | 12.9% | 13.2% | 14.4% |
| Est. Population 45-59 | 21.7% | 22.0% | 22.2% | 21.2% |
| Est. Population 60-74 | 20.1% | 19.8% | 19.3% | 19.5% |
| Est. Population 75 Years or Over | 7.6% | 7.1% | 6.9% | 7.3% |
| | | | | |
| INCOME (2020) | | | | |
| Est. HH Inc \$200,000 or more | 6.3% | 11.2% | 11.1% | 7.8% |
| Est. HH Inc \$150,000 to \$199,999 | 10.3% | 11.6% | 13.2% | 11.2% |
| Est. HH Inc \$100,000 to \$149,999 | 23.7% | 21.0% | 20.1% | 18.4% |
| Est. HH Inc \$75,000 to \$99,999 | 13.1% | 12.5% | 13.5% | 13.9% |
| Est. HH Inc \$50,000 to 74,999 | 19.5% | 16.1% | 16.2% | 16.9% |
| Est. HH Inc \$35,000 to \$49,999 | 9.9% | 11.4% | 10.8% | 11.9% |
| Est. HH Inc \$25,000 to \$34,999 | 5.3% | 5.4% | 5.4% | 7.0% |
| Est. HH Inc \$15,000 to \$24,999 | 6.4% | 5.6% | 5.1% | 7.0% |
| Est. HH Inc Under \$15,000 | 5.4% | 5.2% | 4.8% | 6.0% |
| Est. Average Household Income | \$102,800 | \$112,837 | \$116,248 | \$102,811 |
| Est. Median Household Income | \$80,808 | \$86,476 | \$88,359 | \$77,049 |
| Est. Per Capita Income | \$39,890 | \$45,499 | \$44,994 | \$40,540 |