### Walgreems NNN | RECENT 10 YEAR EXTENSION Richmond Heights, Ohio



#### PRESENTED BY G GOODMAN INVESTMENT GROUP

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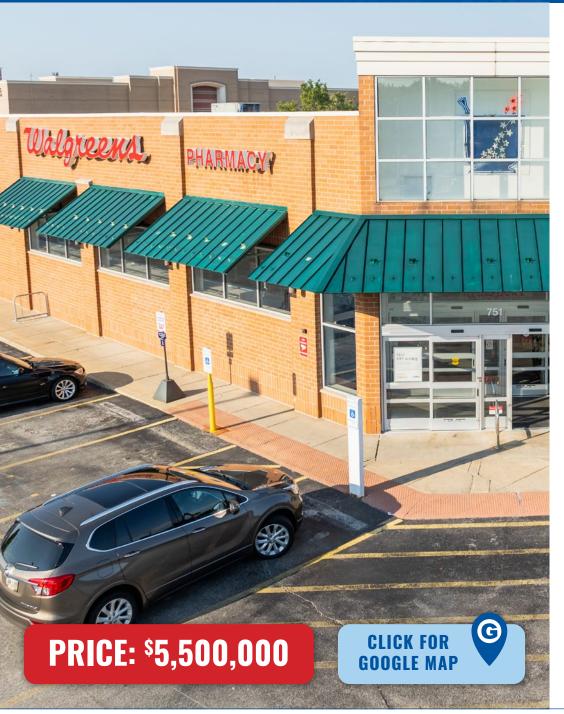
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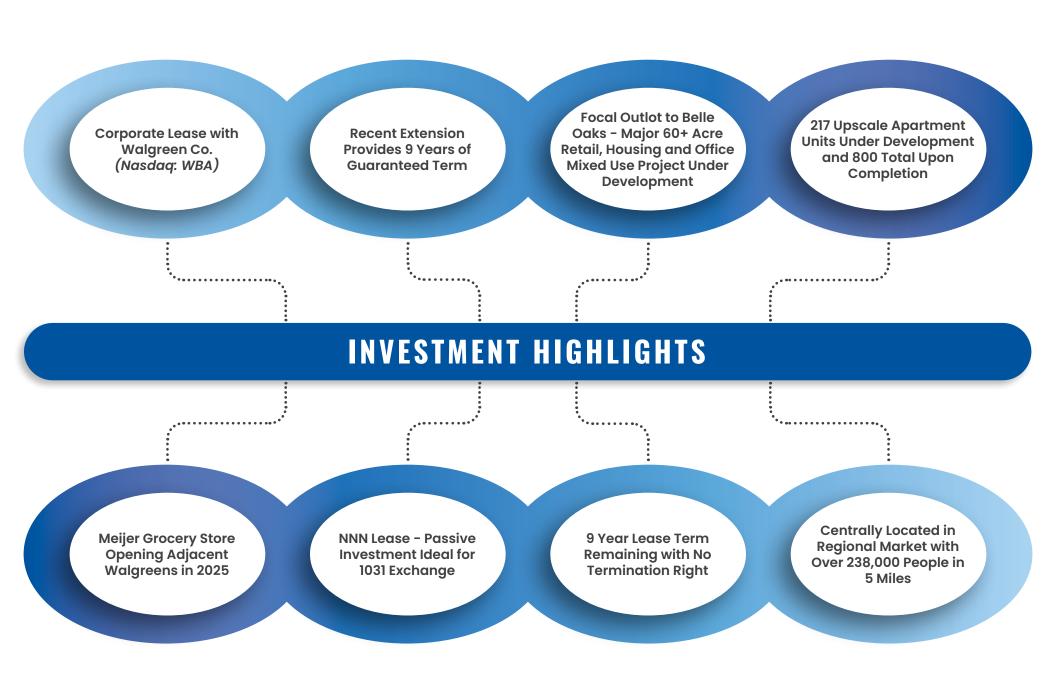
Goodman Real Estate Services Group is the Northern Ohio partner of ChainLinks Retail Advisors, the nation's leading retail-focused real estate services and commercial property brokerage organization.

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#### **INVESTMENT SUMMARY**



PROPERTY	WALGREENS
LEASE GUARANTOR	Walgreen Co.
STOCK TICKER	Nasdaq: WBA
ADDRESS	751 Richmond Road Richmond Heights, Ohio 44143
SHADOW ANCHOR	Meijer Grocery Store (Coming Spring 2025)
LOCATION TYPE	Suburban – Signalized Corner Location
LEASE TYPE	Corporate NNN Lease
MARKET	Cleveland MSA
POPULATION	2,058,844
BUILDING SIZE	13,216 Square Feet
LAND SIZE	1.39 Acres
LEASE EXPIRATION	September 30, 2033 (Early Extension)
NET OPERATING INCOME	\$385,000
CAPRATE	7%



#### **PROPERTY DESCRIPTION**



#### **PROPERTY DESCRIPTION**

For sale to qualified investors is the fee simple interest in a recently-extended corporate lease with Walgreen Co. in Richmond Heights, Ohio, an eastern suburb of Cleveland. On the heels of the announcement of the Belle Oaks mixed use development directly behind the property, Walgreens agreed to extend their lease to September 30, 2033, thereby providing 10 full years of guaranteed base term, and showing their commitment to the future in this location. The lease is triple net and features a firm, corporately-guaranteed lease, with 9+ years of base term remaining plus options. Formerly an enclosed mall, Belle Oaks is a 60+ acre mixed use redevelopment that is set to feature Meijer Grocery Store in 2025, plus additional phases of retail, multi-family, office and medical. Walgreens is situated at the signalized primary corner directly in front of the new development, where the store has already operated for 20 years. From a long-term investment perspective this asset "checks all of the boxes" with a recently extended corporate lease, modern drive-thru format, hands-off investment, high traffic and visibility location, and finally the backup of one of the largest new mixed use development in Northeast Ohio.

of the Cuyahoga River. It became a manufacturing center due to its location on both the river and lake shore, as well as being connected to numerous canals and railroad lines.

As Cleveland continues to evolve and grow, the economy

relies on diversified sectors such as manufacturing,

financial services, healthcare, entertainment and

biotechnology. Over the last 5 years, Cleveland has

added over \$5 billion worth of new construction, including

1,500 hotel rooms, converting 1 million square feet of

commercial space into 3,300 residential units and

added 350,000 square feet of prime office space. The

city is home to some of the best hospitals in the U.S.,

including The Cleveland Clinic, University Hospital and

MetroHealth. Additionally, the city is home to Playhouse

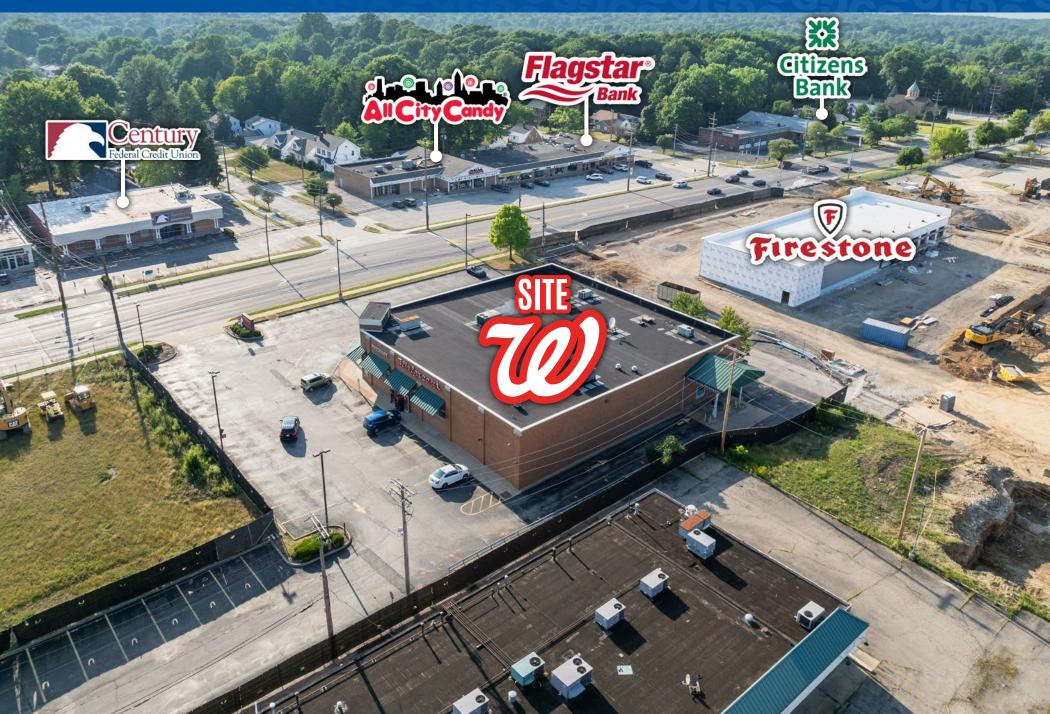
Square, the second largest performing arts center in the

U.S. behind New York City's Lincoln Center.

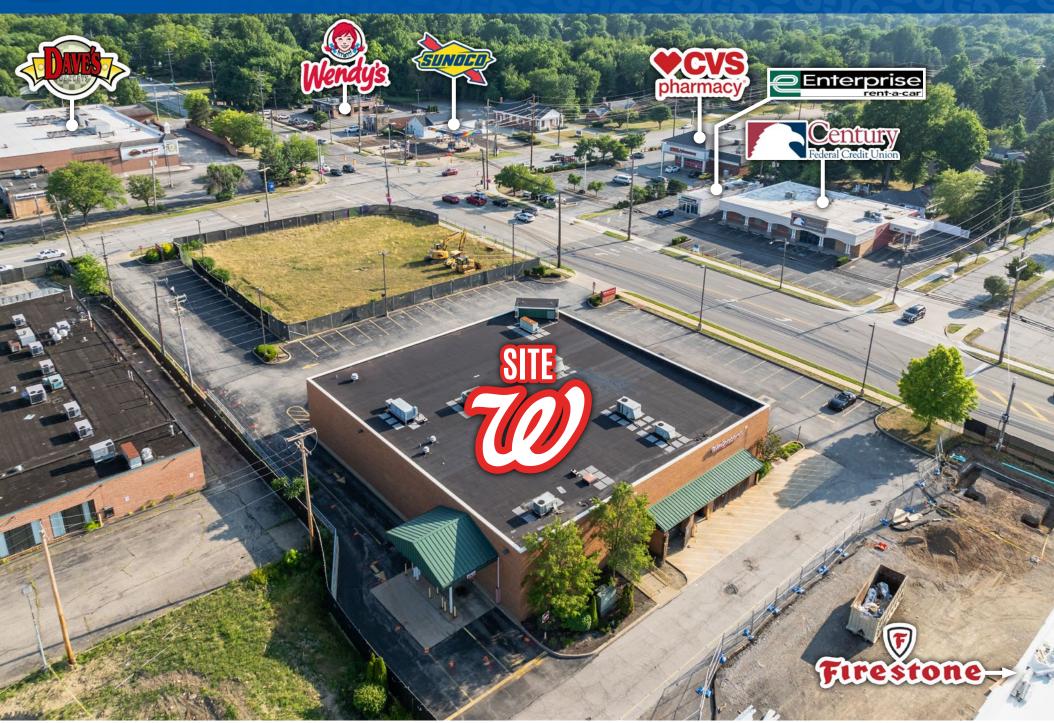
## PROPERTY PHOTOS



# PROPERTY PHOTOS



### **PROPERTY PHOTOS**







**TENANT NAME** 

Walgreens

Walgreen Co.

**LEASE TERM** 

**END** 

**BEGIN** 4-19-2004

9-30-2033

**RENTAL RATES** 

**BEGIN ANNUALLY** 

Current \$385,000.00

**Options:** See Comments

**SQ FEET** 

13,216

**RECOVERY TYPE** 

NNN

**PRO RATA** 

100%

#### **COMMENTS/OPTIONS**

Triple-net lease. Tenant shall maintain, repair, and replace all parts of the Premises. Tenant has a 15 day right of first refusal to purchase.

Options: Nine 5-year options. Tenant may terminate each 5 year period not less than 9 Months prior to expiration of the current term. Option Rent. Options 1-6, \$420,000; Options 7-9, \$385,000

# Walgreens



The Walgreen Company (NASDAQ: WBA) is the largest retail drugstore chain in the United States. The company currently operates over 9,100 stores in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. The company was founded in Chicago, Illinois, in 1901. The Walgreens headquarters office is in the Chicago suburb of Deerfield, Illinois. In 2014, the company agreed to purchase the remaining 55% of Switzerlandbased Alliance Boots that it did not already own to form a global business. Under the terms of the purchase, the two companies merged to form a new holding company, Walgreens Boots Alliance Inc., on December 31, 2014. Walgreens became a subsidiary of the new company, which retains its Deerfield headquarters and trades on the Nasdaq under the symbol WBA. In early 2018, Walgreens began its acquisition of 1,932 Rite Aid stores primarily along the Eastern and Mid-Atlantic states. During the first few months of the acquisitions the pharmacy operations turned over to Walgreens, and in the last phase into 2019 stores were completely converted to Walgreens. Walgreens provides access to consumer goods and services, plus pharmacy, photo studio, health and wellness services in the United States through its retail drugstores, Walgreens Health Services division, and Walgreens Health and Wellness division. Walgreens also runs several online stores, including Beauty.com, Drugstore.com and VisionDirect.com. According to the Walgreens.com, as of 2020 they employ over 230,000 people and in 2019 had company sales of \$136.9 billion.

(e)	WALGREENS THEN AND NOW			
	1901	Charles R. Walgreen Sr. purchased the Chicago drugstore where he had worked as a pharmacist - and that started the Walgreen chain.		
	1916	Nine stores became incorporated as Walgreen Co.		
	1922	Walgreens invented the malted milkshake. Customers stood three and four deep around the soda fountain to buy the "double-rich chocolate malted milk."		
	1926	The 100th store opened in Chicago.		
	1927	Walgreen Co. stock went public.		
	1950	Walgreens began to build self-service instead of clerk service stores in the Midwest. By 1953, Walgreens was the largest self-service retailer in the country.		
	1975	Walgreens reached \$1 billion in sales.		
	1984	Walgreens opened its 1,000th store, at 1200 N. Dearborn in Chicago.		
	1991	Walgreens opened its first drugstore with a drive-thru pharmacy.		
	1999	Walgreens.com launched a comprehensive online pharmacy, offering customers a convenient and secure way to take care of many pharmaceutical and healthcare needs online.		
	2009	Walgreens opened its first store in Alaska, marking its presence in all 50 states. The company celebrated the opening of its 7,000th store nationwide with a grand opening in Brooklyn, N.Y.		
	2010	Walgreens completed its acquisition of the Duane Reade drugstore chain in New York.		
	2014	Walgreens took its products and services to the four corners of the world with the completion of its merger with Alliance Boots, a leading international pharmacy-led health and beauty group.		
	2017	The FTC approves an agreement for Walgreens Boots Alliance to purchase 1,932 stores from Rite Aid for \$4.38 billion total.		
	2022	Walgreens reports higher-than-expected 4th quarter sales ending August 31, 2022 of \$32.45 billion and raises guidance for 2023.		
	2023	Walgreens reports 139.1 billion in annual revenue.		





#### **CLEVELAND REGIONAL HIGHLIGHTS**

- The Cleveland Clinic consistently ranks in the Top 5 for Best Hospitals in the U.S., with 5.1 million patient visits per year.
- In the 2023 Fortune 500 ranking of the largest U.S. corporations, 9 companies are based in Northeast Ohio.
- According to the 2021 Census Estimate, the Cleveland-Akron-Canton CSA has a population of 3,615,968 people. The area is also home to NBA, NFL, and MLB professional franchises.
- Cleveland hosted the Republican National Convention in 2016, the MLB All-Star Game in 2019, and the NBA All-Star Weekend in 2022.
- Case Western Reserve University & Cleveland State University reside in the heart of downtown Cleveland. Combined enrollment is over 28,000 students.
- Developers have rolled out an average of 1,000 new apartment units per year over the past 5 years in Cleveland. According to a recent National Rent Report by Zumper, Cleveland also ranked #1 of the top 100 Cities in terms of one-bedroom rent growth, showing the continuing demand.

#### **TOP EMPLOYERS**

COMPANY	<b>EMPLOYEES</b>
Cleveland Clinic	32,251
University Hospitals	14,518
Progressive Insurance	8,379
The MetroHealth System	5,823
Key Corp	4,812
Case Western Reserve University	4,512
Swagelok Co	4,186
Sherwin-Williams Co	3,430
Lincoln Electric Co	2,800
Nestle USA	2,298

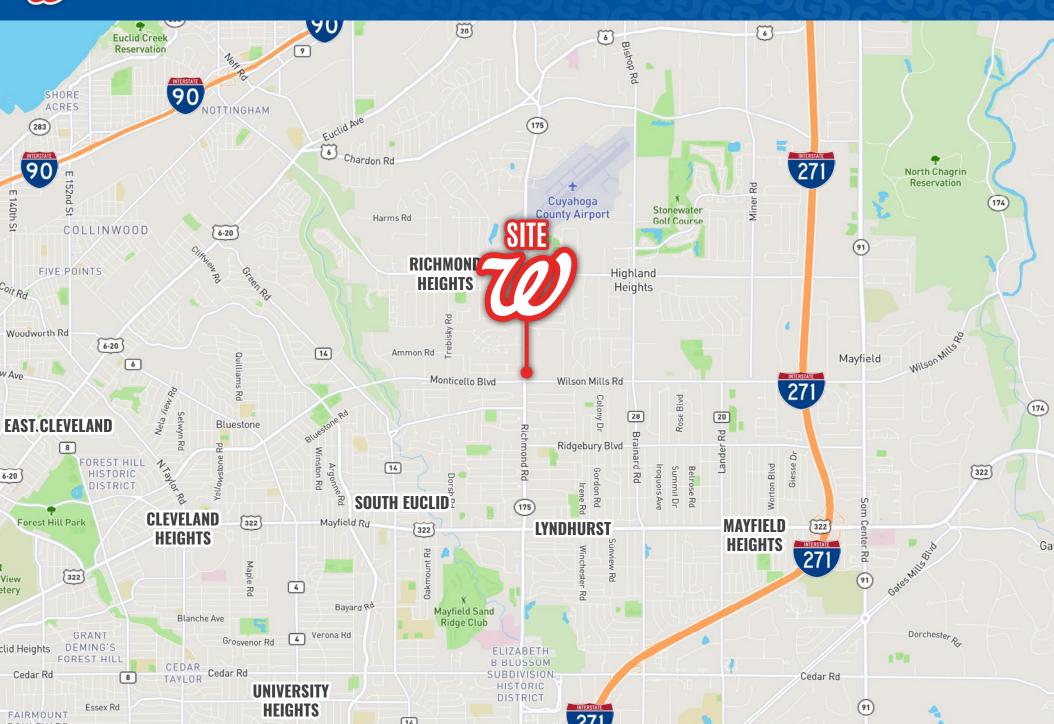
### **PROPERTY AERIAL**



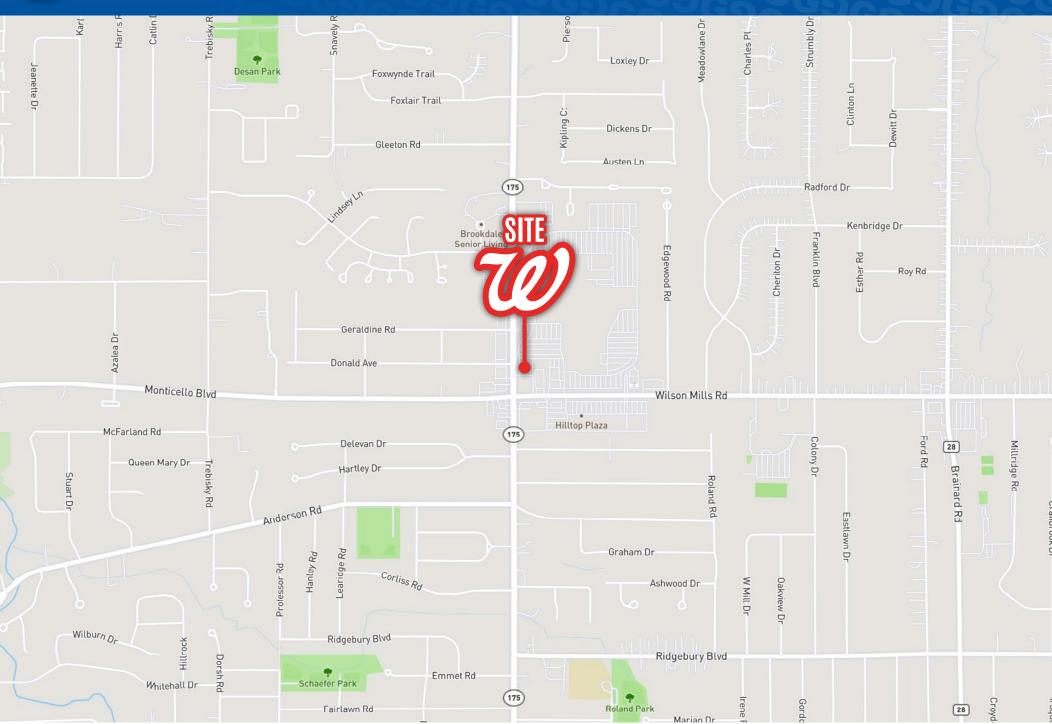
### **PROPERTY AERIAL**



#### **REGIONAL MAP**









POPULATION	1 MILE	3 MILE	5 MILE	7 MILE
Current Year Estimated Population	9,236	90,345	238,682	390,251
5 Year Projected Population	8,916	87,198	232,739	380,180
2020 Census Population	9,216	91,838	241,049	396,363

HOUSEHOLDS	1 MILE	3 MILE	5 MILE	7 MILE
Current Year Estimated Households	3,870	39,252	105,659	175,018
5 Year Projected Households	3,738	37,894	102,973	170,409
2020 Census Households	3,856	39,914	106,680	177,860

AGE	1 MILE	3 MILE	5 MILE	7 MILE
Est. Population Under 10 Years	9.1%	10.4%	11.2%	10.9%
Est. Population 10–19	9.4%	11.2%	12.0%	12.1%
Est. Population 20-30	9.5%	11.6%	12.2%	13.0%
Est. Population 30-44	17.6%	18.4%	18.4%	18.4%
Est. Population 45-59	18.3%	17.5%	16.9%	16.8%
Est. Population 60-74	25.0%	20.6%	19.7%	19.4%
Est. Population 75 Years or Over	11.1%	10.3%	9.6%	9.4%

#### **5 MILE RADIUS DEMOGRAPHICS**



**238,682** Population



42 Median Age



2.21 Avg. HH Size

#### **AVERAGE HOUSEHOLD INCOME**



1 Mile \$90,104 3 Mile \$80,643 5 Mile \$80,453

INCOME	1 MILE	3 MILE	5 MILE	7 MILE
Est. HH Inc \$200,000 or more	4.6%	4.0%	4.6%	4.8%
Est. HH Inc \$150,000 to \$199,999	10.9%	7.6%	7.2%	7.0%
Est. HH Inc \$100,000 to \$149,999	18.9%	15.3%	12.6%	12.2%
Est. HH Inc \$75,000 to \$99,999	16.3%	14.0%	11.8%	11.4%
Est. HH Inc \$50,000 to 74,999	19.2%	18.5%	15.8%	15.6%
Est. HH Inc \$35,000 to \$49,999	12.3%	12.9%	12.7%	13.0%
Est. HH Inc \$25,000 to \$34,999	6.5%	10.0%	10.4%	10.0%
Est. HH Inc \$15,000 to \$24,999	4.5%	8.5%	10.1%	10.5%
Est. HH Inc Under \$15,000	6.7%	9.4%	14.8%	15.5%
Est. Average Household Income	\$90,104	\$80,643	\$80,453	\$80,590
Est. Median Household Income	\$76,018	\$61,677	\$52,926	\$51,537
Est. Per Capita Income	\$37,750	\$35,036	\$35,614	\$36,143

